



Caribbean Millers' Association

CMA Uniting Millers Across the Caribbean Region

Newsletter

Caribbean Millers' Association

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About Us

The Caribbean Millers' Association (CMA) comprises of flour milling companies in Barbados, Belize, Dominican Republic, Grenada, Guadeloupe, Guyana, Haiti, Jamaica, Puerto Rico, St. Vincent & the Grenadines, Suriname and Trinidad & Tobago. Membership has been extended to incorporate allied industries such as Feed Mills, Bakeries and suppliers of milling equipment. The aims of the Association are:

- ◆ To protect the flour milling industry from unfair competition
- ◆ To develop and exchange problem-solving ideas across the region
- ◆ To present a regional lobbying position for negotiation with extra-regional agencies

Our Members

- ⇒ ADM Barbados Mills
- ⇒ ADM Belize Mills
- ⇒ ADM Jamaica Flour Mills
- ⇒ Caribbean Agro Industries
- ⇒ Caribbean Flour Mills
- ⇒ De Molen Flour Mills
- ⇒ East Caribbean Group of Companies
- ⇒ Grand Moulins des Antilles
- ⇒ Les Moulins d'Haiti
- ⇒ Molinos de Puerto Rico
- ⇒ Molinos Modernos
- ⇒ National Flour Mills
- ⇒ National Milling Company of Guyana
- ⇒ Nutrimix Flour Mills
- ⇒ Pan American Grain Company

Associate Members

- ⇒ AgriChem Inc.
- ⇒ Buhler Inc.
- ⇒ Caribbean Milling S.A.
- ⇒ Codema
- ⇒ Commercial Packaging
- ⇒ Engrain
- ⇒ Forest Companies
- ⇒ GAP SA Grains & Produits
- ⇒ Kansas City Bag Company
- ⇒ Kice Industries
- ⇒ Lemapack B.V.
- ⇒ Manyan Inc. (Bag Supplier)
- ⇒ Material Motion
- ⇒ Muehlenchemie
- ⇒ Ocrim, SPA
- ⇒ Polypro Solutions (Bag Supplier)
- ⇒ Sangati Berga
- ⇒ U.S. Wheat Associates

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Letter from the President

Dear Members and Friends,

I trust you are all doing well. Thus far, 2017 has brought a mix of events for the Association. On one hand we have welcomed our newest Associate Member, Kice Industries, and on the other hand a few of our member countries, namely Guadeloupe and Puerto Rico, have suffered due to the passing of Hurricanes Maria and Irma. We are seeking your support to coordinate a relief program for those who have been affected. We would like to open a special bank account for the receiving of monetary donations. Please let us know if you will be able to contribute at this time.

On December 4th to 6th we will be hosting our 21st Annual General Meeting (AGM) at the Bay Gardens Hotel in Gros Islet, St. Lucia, under the theme "Operating in a Low Protein Environment". You may contact the Secretariat for registration forms or download them from our website. I encourage you to register early for the AGM so arrangements for your arrival can be made. We will continue to offer three sponsorship packages from which you may choose. Please indicate your choice soonest as drafting of our 2018 calendar is already under way.

The CMA thanks you for your continued support of all our initiatives.

I look forward to seeing you soon.

Warmest regards,

Ronnie

CMA AGM

**You can
choose either
Platinum,
Gold or
Silver
Sponsorship!
Learn more
on page 5!**

Subscription Notices

- ◆ Subscription fees for the period December 2016 to November 2017 have become due. Please settle outstanding amounts if you have not already done so.

Upcoming Events

December

- ◆ 21st Annual General Meeting in St. Lucia

In the Spotlight: Molinos de Puerto Rico

About Us



Molinos de Puerto Rico was established in April 1958. Its facilities made a great change in the world of milling industry, especially in Puerto Rico.

The mill produces daily 10,000 hundredweights of wheat flour, 1,300 hundredweights of cornmeal and has a storage capacity of 30,000 hundredweights of flour.

Every month, the company imports about 25,500 tons of grain, and has an elevator with a storage capacity of 90,000 tons. Currently, 90% of production is distributed to the local market and 10% to the Caribbean Islands and east coast of the United States. All products are manufactured under FDA regulations.

Amapola

Amapola, our retail brand, has always been a trusted brand because it triggers people's childhood memories the way mom used to cook when relating to our logo. Some other products at Molinos are industrial flours such as: Buccaneer, Special 50, Triunfador, Full Power High Gluten, Garland Cracker, Gran Galleta and Queen Quality; most of these are well known in the bread and food service industry. Our brand has been awarded for "Quality of Excellence" by the Puerto Rico Products Association.



Amapola products



Molinos de Puerto Rico

Besides its commitment to provide products of the highest quality, Molinos de Puerto Rico is strongly committed to the community, which includes sponsoring a local school to help with construction and repairs, and sponsors students and teachers' activities throughout the year. Last year, Molinos de P.R. also sponsored the first community sterilization and vaccine campaign for dogs in the Amelia and Cataño neighborhoods. We work together as a great family.

Awards

Most recently, Molinos de PR received the Manufacturing Company of the Year Award from the Chamber of Food Marketing, Industry & Distribution (MIDA by its Spanish acronym) a distinction the company considers a reflection of its commitment to provide only the best and top-quality products to its clients and consumers.

Community Service

Besides its commitment to provide products of the highest quality, Molinos de Puerto Rico is strongly committed to the community, which includes sponsoring a local school to help with construction and repairs, and sponsors students and teachers' activities throughout the year.

Contact Us

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In the Spotlight: GAP SA Grains & Produits



G R A I N S & P R O D U I T S

About Us

Our company is large enough to get the job done, small enough to care !

GAP SA Grains & Produits was formed in 2001 in Lutry Switzerland. From the outset, the focus was on developing

successful commodity trading activities domestically as well as within EU countries. The company quickly grew to become one of the main European companies importing durum and milling wheat from North America into Northern Europe. Overtime, other products were also strategically integrated into the business structure.

Growth

Ongoing thriving results encouraged GAP SA Grains & Produits to broaden the scope of its services. A wholly-owned subsidiary in Canada was opened in 2007 providing a conduit for sourcing and exporting Canadian products. Subsequently, to further enhance and strengthen ties from North America, a wholly-owned American subsidiary was created in 2008 to originate US products for the supply on the Caribbean / South American / European zones. GAP Belgium was established in 2009 to provide a major foothold for North European customers.



The GAP SA Team

Awards

Kathy Preister has been the head of the GAP's U.S operations and has 34 years of experience trading Caribbean markets. Prior to joining GAP, she worked for Maple Leaf Mills International (which later became Maple Leaf Foods). During the height of Maple Leaf Mills, their strategic ownership included Barbados Mills, Belize, St. Vincent (which they still retain partial ownership) and had the management contract for the mill in Haiti.



North American Wheat

Community Service

GAP SA Grains and Produits has many unique advantages. First, GAP provides the most direct and efficient chain of supply from point of origin to end user. GAP has complete control and the ability to intervene throughout the entire logistical process from supply source to consumer with full traceability. GAP prides itself on personalized service. Each customer has a single contact for immediate comparisons of product prices from different international origins.

We work together as a great family. GAP SA Grains and Produits has developed a reputation of honesty, integrity, loyalty and reliability which has been the heart of their success.

AGM Sponsorship



The CMA is offering three (3) cost-effective sponsorship packages from which each sponsor may choose:

PLATINUM Package - Cost US\$4,000.00

This package includes:

- ◆ Sponsorship of a Dinner at the CMA AGM valued at \$3,500.00,
- ◆ Page sponsorship in the CMA 2018 Calendar valued at \$1,000.00,
- ◆ Banner Advt. on CMA website for one (1) year valued at \$900.00,
- ◆ Registration for 2 persons at the AGM Valued at \$100.00.

Total Value: \$5,500.00

Savings: \$1,500.00

GOLD Package - Cost US\$3,000.00

This package includes:

- ◆ Sponsorship of a Lunch/Cocktail at the CMA AGM valued at \$2,500.00,
- ◆ Page sponsorship in the CMA 2018 Calendar valued at \$1,000.00,
- ◆ Banner Advt. on CMA website for one (1) year valued at \$900.00,
- ◆ Registration for 2 persons at the AGM Valued at \$100.00.

Total Value: \$4,500.00

Savings: \$1,500.00

Silver Package - Cost US\$2,000.00

This package includes:

- ◆ Sponsorship of a Coffee Break at the CMA AGM valued at \$1,000.00,
- ◆ Page sponsorship in the CMA 2018 Calendar valued at \$1,000.00,
- ◆ Banner Advt. on CMA website for one (1) year valued at \$900.00,
- ◆ Registration for 2 persons at the AGM Valued at \$100.00.

Total Value: \$3,000.00

Savings: \$1,000.00

Single Offers

- ◆ Page sponsorship in CMA 2018 Calendar at **US\$1,000.00**
- ◆ **Banner Advt.** on CMA website for one (1) year at **US\$900.00**
- ◆ **AGM non-member registration fee** per person at **US\$500.00**

We would love to hear from you!

Send us your comments and suggestions at

caribmill@cwjamaica.com

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